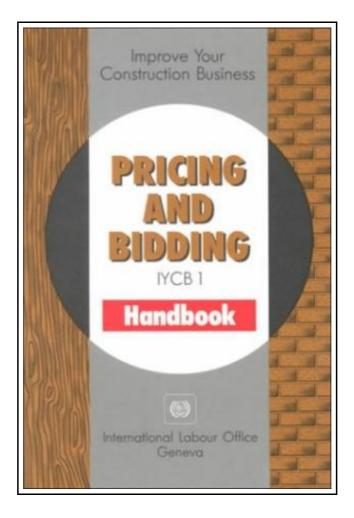
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Reviews

Simply no terms to explain. I am quite late in start reading this one, but better then never. Its been written in an remarkably easy way and is particularly merely soon after i finished reading this book where basically changed me, affect the way i really believe.

(Prof. Jedediah Kuhic DVM)

IMPROVE YOUR CONSTRUCTION BUSINESS: PRICING AND BIDDING (ILLUSTRATED EDITION)



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International Labour Office. Paperback. Book Condition: new. BRAND NEW, Improve Your Construction Business: Pricing and Bidding (illustrated edition), Claes-Axel Andersson, etc., This work is part of a series designed to suit the specific needs of small building and public works contractors, and the problems that arise from bidding for and carrying out varied and dispersed projects in a context of highly cyclical demand. This handbook covers pricing and bidding to obtain new projects. Too many contractors produce "guesstimates" - not estimates - of project costs, so they either bid too high and lose the contract, or - often even worse - get the work at a price which is below cost. Besides taking the reader step-by-step through the preparation of the bid on a small building contract, the handbook contains a contract glossary.

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